



2024 MEDIA KIT

AN INTEGRAL PART OF YOUR SHOW COMMUNICATION!



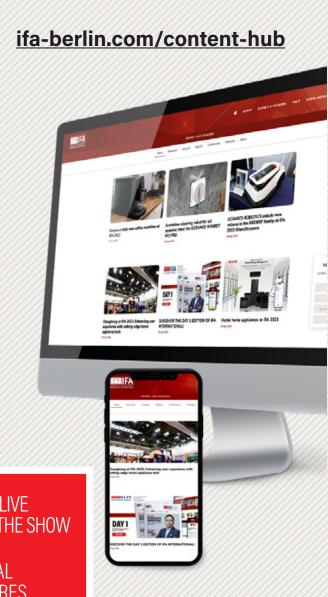












NEWS LIVE FROM THE SHOW

SPECIAL FEATURES

REGIONAL SPOTLIGHTS

KEY BENEFITS FOR EXHIBITORS:

- ATTRACT TRADE VISITORS
- MAXIMISE BUSINESS AT IFA
- GIVE BUYERS THE STRATEGIC INFORMATION THEY NEED

IFA INTERNATIONAL IS THE OFFICIAL

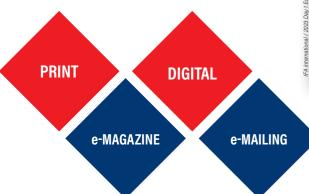
DAILY MAGAZINE OF IFA



It enables exhibitors to communicate all relevant information, intelligently, directly to their customers (buyers and decision-makers).

It is THE source of information for all trade professionals and international press, and covers the event live from the fair.

Multi - channel communication to ensure maximum visibility and reach your target anytime, everywhere!







FIGURES & READER PROFILE





Top 10 countries represented

| 1. Germany | 6. Netherlands |
|------------------|----------------|
| 2. Italy | 7. Spain |
| 3. UK | 8. Sweden |
| 4. Turkey | 9. Poland |
| | |

About IFA Berlin

10. Denmark



5. France











Source : IFA Management GmbH

66 TESTIMONIALS*



Jochen Pohle Chief Retail Officer, ekServiceGroup

The flood of information at international trade fairs like IFA is difficult to channel, even for industry experts. That's why we look forward to structured and well-prepared news. IFA's media offerings convincingly fulfil this mandate and are a welcome companion during hectic trade fair days. In this way, they round off the overall IFA concept.



Karl Trautmann Member of the management board electronic partner Electronic partner

I will spend five days minimum at IFA. I still won't be able to discover all trends and visit all industry partners. Therefore IFA International is a perfect magazine to have an overview on highlights and get some inspiration what to visit in my limited spare time.



.....

Franz Schnur telering Marketing GmbH & Co. KG - Managing Director

For me IFA International is not only the mustread during the show, but I use it also as a comprehensive information source afterwards



Hans Carpels
Euronics International - President

We are big fans of IFA, and it isn't IFA without IFA International – it is how we start each day at the fair, orienting ourselves and catching up on what is going on around us.



Yannick Fierling
CEO, Haier Europe

IFA International is a useful tool for every visitor to follow this amazing exhibition and its protagonists with a keen eye.

* Leading actors of the consumer eletronics industry - Readers of IFA International

CIRCULATION / PRINT

DAY 1 9,000 copies

> DAY 4 8,000 copies

WEEKEND 8,000 copies

7,000 copies

STRATEGIC DISTRIBUTION POINTS*

- Main entrances
- All IFA information counters
- Trade visitors' reception & lounge
- Press centre
- Conference stages
- VIP cars
- International trade press stand
- Top 50 partners' & participants' stands
- IFA Global Markets
- Over 100 leading Berlin hotels
- * May be subject to change according to up-to-date Health & Safety regulations

CIRCULATION / ONLINE

ifa-berlin.com/content-hub

Daily e-Mailing to > 15,000+ contacts

E-mailing to launch the edition of the day that is sent out every morning to trade visitors, exhibitors and press before, during and after the fair for a full media coverage.

· 6 e-mailings

(PREVIEW - DAY 1, WEEKEND, DAY 4, DAY 5 - REVIEW)



SOCIAL MEDIA

IFA International contents are promoted through the IFA social media channels



8,800 FOLLOWERS



11,300 FOLLOWERS



13,900 FOLLOWERS



12,500MEMBERS

WEBSITE / STATISTICS

ifa-berlin.com/content-hub

Full contents & e-Magazines online

Full integration of contents into digital event tools

ifa-berlin.com/content-hub is

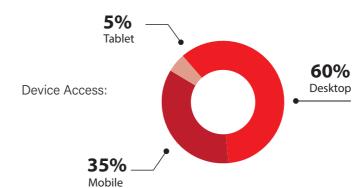
the daily updated website with unique articles and exclusive interviews live from the show.

RESPONSIVE & POWERFUL

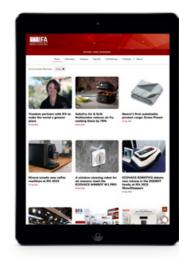
WEB STATISTICS* 2022 108,006 72,478 >2min >2min >



6,382 10,473







^{*} Source: Google Analytics

EDITORIAL CONTENT

Content is designed to be highly **relevant** and useful for trade visitors & press, helping them to **set their show agenda** and **define their priorities**, as well as giving them the "big picture" with market data and leaders' strategies.

Benefit from this **unique communication platform** to get YOUR message across. Contact our editorial team for themes and interview.









EDITIONS

SPECIAL FEATURES

REGIONAL SPOTLIGHT

PREVIEW EDITION

CONSUMER LIFESTYLE

• IFA 2024 SNEAK PEEK

TAIWAN

DAY 1 EDITION

NOMADIC LIFESTYLE

- MOBILE DEVICES
- GAMING & ESPORTS
- FITNESS & ACTIVITY
- VR
- AUDIO

KOREA

DAILY SECTIONS

SHOW NEWS

The top stories of the day of interest to international trade visitors, including major announcements & debates.

IFA LEADERS' SUMMIT / CONFERENCE HIGHLIGHTS

As trade visitors hop from one stand to another, they no doubt regret not being able to attend some of the top conferences. We cover selected conferences of particular interest to trade visitors.

PRESS & BLOGGER CORNER

Top journalists at IFA explain why they're here and what their personal "IFA highlights" are.

MARKET TRENDS

Important new industry trends and interviews with leading analysts.

EXCLUSIVEINTERVIEWS

Given the calibre of many of those presenting conferences and keynotes, where possible we not only give a précis of their conference, but also field exclusive comments that are specifically destined to our readers.

TRADE TALKS

Top retailers and trade organisations at IFA explain their current key concerns and discuss some of the most interesting trends and products they have seen at the show.

PRODUCT SPOTLIGHTS

We highlight the most innovative new products at the show and present each one's three Key Selling Points. This pre-analysis allows buyers to gain a simple and synthetic overview very rapidly.

IFA NEXT

Stay abreast of information and business ideas that are exchanged at this global innovation hub bringing together researchers, industry professionals, start-ups and retailers.

IFA 100™ ANNIVERSARY

In this special section we trace back key milestones and breakthroughs in the long history of IFA and its key exhibitors.

IFA GLOBAL MARKETS

We track the latest trends at the "sourcing platform" for consumer electronics and digital products in the field of technical consumer goods.

STAND OF THE DAY / DESIGN SPOTLIGHT

Highlight your stand through a 1-page photo report, or spotlight your company's design philosophy.

WHERE TO GO IN BERLIN

A definitive guide on where to go out in Berlin to make the international visitors feel much more "at home" in this exciting city.

EDITORIAL OPPORTUNITIES FOR EXHIBITORS

How to be part of IFA International?

Provide us with your input:

- Coverage of your company's main news, events and press conferences
- A strategic platform for your Top management / Government officials
- Contributions and thought leadership for our Regional Spotlights and Special Features

WEEK -END

EDITION

IFA HOME APPLIANCES - PART 1

- LARGE KITCHEN APPLIANCES
- SMALL KITCHEN APPLIANCES
- SMALL APPLIANCES

>> THE SUSTAINABILITY VILLAGE
>> #BERLINTECHWEEK

>> SHOWSTOPPERS @ IFA

GERMAN SPEAKING COUNTRIES

DAY 4 EDITION

HOME LIFESTYLE

- IFA HOME & ENTERTAINMENT ELECTRONICS
- ROBOTICS (THE HOUSE OF ROBOTS & ROBOTIC BAR)
- SMART HOME
- AUDIO

CHINA

DAY 5 EDITION

IFA HOME APPLIANCES - PART 2

- LAUNDRY CARE
- CLEAN FLOORS

NORTH AMERICA

REVIEW EDITION

OUTLOOK

A LOOK BACK AT KEY HIGHLIGHTS OF IFA 2024

September 2023 - Non contractual document 6 September 2023 - Non contractual document

PRINT / AD OPPORTUNITIES







ADVERTISING RATES* (€) Advertising space is only available for exhibitors of IFA ADVERTISEMENT Online Day 1 or Weekend or Day 4 Day 5 **All Editions** Preview or Review 6,100 ■ 1/4 page 750 1,400 1,100 ■ 1/3 page 7,900 950 1,800 1,600 10,800 2,450 2,150 ■ 1/2 page 1,250 1 full page 17,800 2,100 4,200 3,550 32,500 3,750 7,600 6,550 • 1 double page

- * + 15% for highlight placement / Right-hand page
- + 30 % for in-house design services



| HIGHLIGHT POSITIONS ALL EDITIONS (PREVIEW AND REVIEW INCLUDED) | (€) |
|--|-----------|
| Logo & Stand N° on the front cover | 8,500 |
| • 1/5 page banner on the front cover— Sold out | 25,000 |
| 1 full page advertisement, first 12 pages | 20,500 |
| 1 double page advertisement, first 12 pages | 36,500 |
| Inside back cover | 22,000 |
| Inside front cover, double page | 48,000 |
| -Back cover Sold out | 39,000 |
| Insert in the magazine | on demand |
| Bookmark - Insertion into 1 edition | 9,900 |
| | |



| ADVERTORIAL (IN ONE EDITION) | (€) |
|------------------------------|-------|
| ■ 1/4 page | 1,700 |
| • 1/2 page | 2,900 |
| • 1 full page | 5,000 |
| • 1 double page | 8,900 |

| PRODUCT SPOTLIGHT | (€) |
|---------------------------------------|-------|
| Photo, description, 3 USPs & Stand N° | |
| I/4 page | 1,700 |

GETIFA

IFA INTERNATIONAL - QR CODE CARD

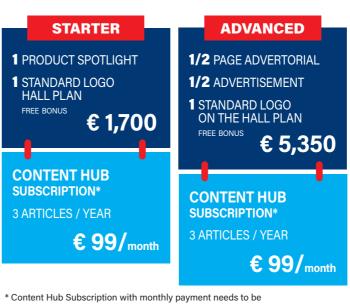
IFA INTERNATIONAL QR Code Card (5,000 units):

Logo on card, exclusive position from € 7,500€



| HALL PLAN | (€) |
|--|---------|
| 4 PAGE BOOKLET - ALL EDITIONS (EXCEPT REVIEW) | |
| Inserted into all editions of IFA International (except I | Review) |
| 1 full page advertisement, back cover | 24,500 |
| - Logo & Stand N°, Large size | 3,350 |
| Logo, Stand N° + QR-Code | 1,700 |
| Logo & Stand N°, Standard size | 850 |
| CMADTCHIDE | (0) |
| SMARTGUIDE | (€) |
| Customized publication (24 pages). Insertion into 1 edition of IFA International from | 38,000 |

PACKAGES



* Content Hub Subscription with monthly payment needs to be validated via our payment portal. Alternatively to the monthly payment, 1 single payment can be made (1,069 for 3 articles, 1,925 for 6 articles, 2 x 1,828 for 12 articles)

| PREMIUM | PREMIUM PRO | | |
|--|---|--|--|
| 1 FULL PAGE ADVERTISEMENT | 2 FULL PAGE ADVERTISEMENTS | | |
| 1 FULL PAGE ADVERTORIAL | 2 FULL PAGE ADVERTORIALS | | |
| 1 PRODUCT SPOTLIGHT FREE BONUS | 2 PRODUCT SPOTLIGHTS FREE BONUS | | |
| 1 STANDARD LOGO & QR CODE ON THE HALL PLAN FREE BONUS € 9,200 | 1 LARGE LOGO ON THE HALL PLAN FREE BONUS € 18,400 | | |
| | | | |
| CONTENT HUB SUBSCRIPTION* | CONTENT HUB SUBSCRIPTION* | | |
| 6 ARTICLES / YEAR | 12 ARTICLES / 2 YEARS | | |
| € 179/month | € 169/month | | |

DIGITAL / AD OPPORTUNITIES

ifa-berlin.com/content-hub

RATES (ANNUAL SUBSCRIPTION)

(YEAR-ROUND 2024/25)

Year-round communication on the IFA content hub. Benefit from our NEW annual subscriptions for 365 visibility!

3 ARTICLES* AYEAR

€99/month

or one payment of €1,069



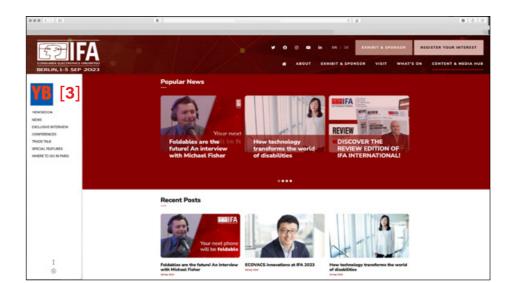
6 ARTICLES* **AYEAR**

€179/month

or one payment of €1,925

Scan to







RATES (A LA CARTE) (SHOW TIME - SEPT 2024)

• In-Depth Article*: 600 words [1] 1st positions on day of publication

€ 1,400

- Short Article*: 200 words 1st positions on day of publication

€ 600

GLOBAL SPONSORSHIP [2]

Your branding on the E-magazine Download Section (Header & Branded Cover page) - All Editions)

€ 5,000

MENU ENTRY [3]

Dedicated Menu Point

[1]

- Dedicated Page with your contents
- 6 Articles (3 In-Depth, 3 Short)
- 2 newsletter inclusions
- 2 social media posts

1 month € 16,500

 $\ensuremath{^*}$ communication during IFA time (September) is only available to exhibitors of IFA Berlin

12 ARTICLES* **FOR A TWO YEAR PERIOD**

€169/month

or one payment of €1,828

pictures and/or videos



* Articles 600 words / from 1 to 4

Launching a new product?

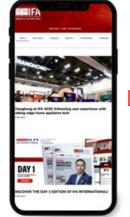
Making a game-changing announcement? Rolling out a fresh campaign?

Partner with the IFA Content Hub, your gateway to year-round exposure on the premier platform for consumer electronics and home appliances. Amplify your brand's presence, resonating with your primary audience and the industry's key players.

YOU ARE THE HEADLINE. MAKE YOUR MARK!

Content Hub Subscription with monthly payment needs to be validated via our payment portal. Alternatively to the monthly payment, 1 single payment can be made (1,069 for 3 articles, 1.925 for 6 articles, 2 x 1.828 for 12 articles)













e-Mailing

PRINT / TECHNICAL SPECIFICATIONS

PRINT / TECHNICAL SPECIFICATIONS



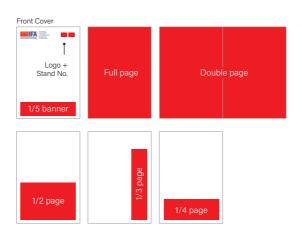


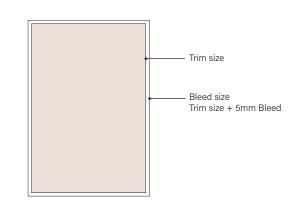


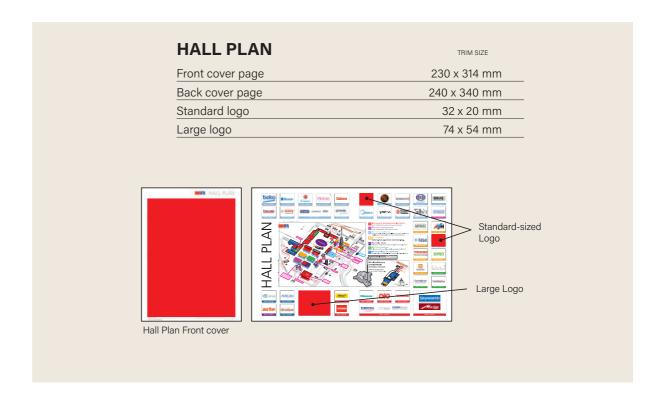
>> Material Deadline: 18 August 2024
Contact: production@cleverdis.com
Tel: +33 (0)442 77 46 00

HIGHLIGHT POSITIONS

| Logo + Stand No. on front cover | | |
|---------------------------------|--------------|--------------|
| 1/5 banner on front cover | 230 x 58 mm | |
| Inside front or back cover | 250 x 353 mm | 260 x 363 mm |
| Back cover | 250 x 353 mm | 260 x 363 mm |







September 2023 - Non contractual document 12 September 2023 - Non contractual document 12

IMPORTANT INFORMATION FOR PRINT MATERIALS

All ads supplied must be CMYK.

Supplied materials that do not comply with the following specifications will be corrected and the advertiser billed for the required production.

Required Format: PDF/X-1a format is the required file format for submission. When preparing PDF/X-1a files, careful attention must be paid to ensure they are properly created and will reproduce correctly. Please see Adobe. com/products/acrobat/pdfs/pdfx.pdf for guidelines and instructions. Files should conform to SWOP guidelines, and total ink density should not exceed 300%.

Proofs: For full page and spread ads, advertisers MUST submit a contract-level digital proof at full size that conforms to SWOP standards (including a colour bar) for all digital files.

Client-supplied contract proof is required to guarantee color. Acceptable contract proofs include: Epson Contract Proof, IRIS, Kodak Approval, Digital Match Print, Progressive Press Proof, Fuji Pictro, Fuji Final Proof. Proofs are required regardless.

Material Requirements for In-House Design Services:

Photos: Colour scans must be 300 dpi in CMYK. B/W scans must be 300 dpi grayscale.

<u>Logos:</u> Vector .eps or .ai files are preferred. Type should be converted to outlines unless the fonts are provided. Jpgs must be 300 dpi.

If you are supplying native files for us to work with, they must be accompanied by the fonts used in those files. Black type on light background should be defined as 100% black ONLY

Files should conform to SWOP guidelines, and total ink density should not exceed 300%.

Deadline: All print elements (print file & color proof) must be supplied before the deadline. Beyond this deadline, we will accept no more elements, and your content will only be published in our online version.

Please send colour proof to:

Cleverdis / IFA International

Le Relais du Griffon - 439 route de la Seds

13127 Vitrolles - FRANCE

of file delivery mode. The publisher will not accept responsibility when contract proofs are not submitted.

ADVERTORIAL GUIDELINES

Regular Advertorials

All advertorials in our publications follow our editorial style guide for format. They are written

in the style of an article that discusses the key selling points / benefits of the product / service and ideally will include real-life scenarios or case studies to demonstrate effectiveness. Advertorials are designed to provide trade

visitors / professionals with information relevant for their business practise and buying decisions.

Regarding images:

- The advertiser must be the copyright holder of any image provided with copy (with image copyright).
- The advertiser must have written release for images including people.
- Images must specifically relate to the advertorial message or product.
- Featured images should ideally be horizontal orientation with dimensions of 1500pix wide a resolution of 300dpi.

Ads within advertorials are not permitted. No company or brand logos are allowed. No slogans, no URLs, no contact details (email, telephone number)

Word Count

- Full page: 600 words
- Half-page: 270 words
- Third page: 180 words
- Quarter page: 140 words

Featured Article

Featured Articles designate a highlighted position for your advertorial online - on the homepage and section landing page or in standard position (only section landing page).

Conten

Guidelines for content will be agreed before editing by the Cleverdis team. All basic information must be provided by the client, along with precision of the main points to put forward. When the advertorial piece has been produced, a PDF copy is sent to the client for corrections and / or approval.

Changes and corrections must be outlined clearly by the client – in annotations on the PDF.

A final version will then be produced and sent to the client for "OK to Print". This must be marked on the PDF – either scanned or digitally signed.

Any further changes to the advertorial requested by the client, if different to those requested initially, shall be invoiced OVER AND ABOVE the original order, at a rate 10% of the original price invoiced (before any discount), and must be paid by the client prior to publication.

DIGITAL/TECHNICAL SPECIFICATIONS

ifa-berlin.com/content-hub

GLOBAL SPONSORING - SECTION SPONSORING

• Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link

ENTRY MENU PACKAGE

- Background image: 3,409 x 1,500 px - HD

- Logo: svg
- URL link
- e-Mailing section banner: 2,560 x 1,440 px HD

FEATURED ARTICLE

- Highlight article: up to 600 words
- Standard article: up to 300 words
- Images: jpg HD
- Videos: YouTube link

e-MAILING BANNER

• Format: 300 x 250 px - jpg or gif

>> Material Deadline: 18 August 2024

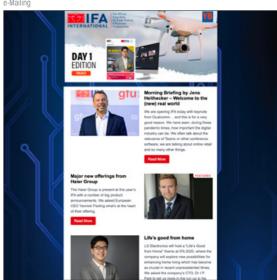
Contact: production@cleverdis.com

Tel: +33 (0)442 77 46 00

Website



e-Maili



September 2023 - Non contractual document 14 September 2023 - Non contractual document 15

AN EXPERT COMMUNICATION TEAM AT YOUR DISPOSAL

100% LIVE DURING THE SHOW

Come visit us at the IFA press centre during the show!



CONTACTS



ADVERTISING

Bettina Badon Project Manager Tel: +33 442 77 46 07 bettina.badon@cleverdis.com



EDITORIAL TEAM

Emiliana Van Der Eng Head of editorial team Tel +33 442 774 600 editorial@cleverdis.com



is the publisher of







